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## Outdoor-Adventures .com vision Action Passion



#### **留 B.I.L.M.E.D**. Build . Inspection . Logistics . Maintenance . Equipment . Design





### **ABOUT US**

Conventional corporate training programmes, conducted usually in classroom settings, are sometimes less effective in achieving your objectives.

GAME FOR SOMETHING DIFFERENT THAT GIVES MORE SIGNIFICANT AND LASTING RESULTS?

At FOCUS Adventure, all equipment and procedures comply with International Safety Standards. Training activities are diverse, ranging from thematic activities, sea sports, paintball to obstacle ropes courses.

Our professional Facilitators will recommend a programme customised to your needs, giving you the flexibility to plan and control the level and intensity of your training activities.

## **OUR UNIQUE SELLING PROPOSITIONS**

FOCUS

## CLBMM

Customisation Learncentives Business Leaders Multi-cultural Environment Multi-sensory Experience





Build . Inspection . Logistics . Maintenance . Equipment . Design

#### **BUILDING**

Construction of adventure related activities, facilities and amenities.

#### **INSPECTION**

Hands on, physical inspection of elements, conducted periodically. Structural endorsement by P.E is also available.

#### LOGISTICS

Planning and management of resources and transportation.

#### MAINTENANCE

Preservation of facilities and repair work to maintain structural integrity and aesthetics.

#### **EQUIPMENT**

Supply and procurement of equipment.

#### DESIGN

Conceptualize ideas into drawings and blueprints.

As one of the region's leading organization in the outdoor and adventure industry,

FOCUS Adventure has our B.I.L.M.E.D team to design, build and innovate value-added structures that offers maximum returns on our clients' investment. With over 20 years of experiences operating and building outdoor and adventure facilities internationally, we have amassed a collection of ideas, solutions and expertise that would benefit our clients.

We specialises in the design and construction of standard challenge ropes courses such as High Elements a well as innovative structures such as the Team Challenge Hourglass. Our department that oversees all construction matters is called B.I.L.M.E.D. and it offers 6

different types of services

B.I.L.M.E.D serves as an one-stop service centre that covers all building and construction needs. Additionally, we could also be engaged for each of the 6 services individually.



## POST CONSTRUCTION SERVICES

The relationship with our clients does not end once the project is completed. B.I.L.M.E.D continues to serve our clients to ensure the complete success of the project. We offer the following post-construction services:

## WARRANTY

Our structures come with a 5 year warranty – customer protection unmatched in the industry. We are proud to be able to offer this as we have full confidence in our products based on the superior design and quality of materials used.

#### TRAINING

Technical know-how, risk management and facilitation; these are some of the skills we could include in our training packages.

#### **MANAGEMENT AND CONSULTANCY**

Aside from building facilities, we are also operators as well. Leverage on our expertise and experience by engaging us to manage the facilities or appoint us as specialist consultant.

## STRUCTURES, FACILITIES AND EQUIPMENT

Here is sample a list of products that B.I.L.M.E.D offers:

# **COURSE**

## CHALLENGE ROPES CHALLENGE TOWERS

- Low Elements
- High Elements
- Tree Top Course
- Rock Wall
- Abseiling Wall
- Zipline

- Team Challenge Tower
- Team Challenge Pyramid
- Team Challenge Hourglass
  - exclusive to FOCUS Adventure

#### **FULL ADVENTURE LEARNING CENTRE WITH:**

- Challenge Ropes Course and Adventure Elements
- Offices
- Function Rooms
- Dormitories
- Outdoor Spaces



## BEACH CLUB WITH AND WITHOUT MARINA WATER SPORTS EQUIPMENT

- Para-sailing
- Pleasure Craft
- Wakeboard
- Paddle Boards
- Towables and Inflatables
- Inflatable Water Theme Park
- JETSKI
- Sailing
- Kayaking
- Dragon Boat

### RECREATION ACTIVITIES (WITH AND WITHOUT SUPPLY OF EQUIPMENT)

- Paintball Arena
- Indoor Laser Gun Arena
- Archery Range
- Dive Pool

- ATV Track
- Go Kart Track
- Artificial Caving

## PARTNERSHIP MODELS

## **FOCUS** Partnership

FOCUS Adventure offers a variety of partnership and investment models to potential investors. Here are three broadly defined models:

## BUILD, OPERATE, MANAGE (BOM) MODEL

#### BUILD

Design of Site, Engineering Plans, Building, Maintenance and Certification of Safety Standards

## OPERATE

Training of task force, Design and Facilitate Adventure Learning Programme, Systems Transfer (BFC, CRM, OPTIONS)

### MANAGE

Brand and Market the Adventure Learning Site; Rights as exclusive training provider. Interested investor will own the site via investment on land and building cost.

FOCUS Adventure will be appointed as the management agent and provides expertise in adventure learning



## **BUILD, OPERATE, PARTNER (BOP) MODEL**

## BUILD

Design of Site, Engineering Plans, Building, Maintenance and Certification of Safety Standards

## OPERATE

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REQUIRED

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Training of task force, Design and Facilitate Adventure Learning Programme, Systems Transfer (BFC, CRM, OPTIONS)

PARTNERFOCUS Adventure partners with the investor to provide an additional service for the existing market.<br/>The site would be branded and<br/>marketed as FOCUS Adventure site.

FOCUS Adventure will own the facilities via investment on building cost. Investors will invest in land leased for the site and receive returns in terms through profit sharing from programmes.

## BUILD, OPERATE, TRANSFER (BOT) MODEL

## BUILD

Design of Site, Engineering Plans, Building, Maintenance and Certification of Safety Standards

## OPERATE

Training of task force, Design and Facilitate Adventure Learning Programme, Systems Transfer (BFC, CRM, OPTIONS)

## TRANSFER

Technical know-how of on the safety handling of the facilities will be transferred to the investors for its own management.

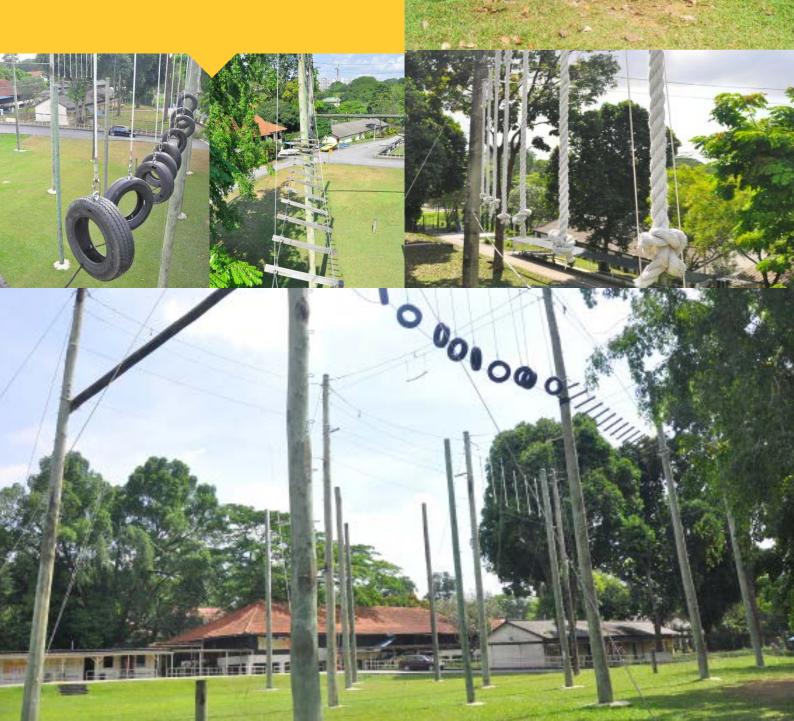
FOCUS Adventure to build the facilities and train the staffs before handing it over to the investor.

## Singapore Sentosa FOCUS Adventure (Learning Facility)





Singapore Sembawang CAMP CHALLENGE (Learning Facility)





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## Singapore - NACLI





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#### Singapore Unity Secondary School



#### Singapore HQ National Cadet Corps



Singapore Springdale Primary School

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Singapore Anglo Chinese School



CAMP CHALLENGE LAKESIDE Proposed Science Center Singapore









## Proposed Kampong Palawan









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## China Fu-xian





ROCKWALL & ABSEIL

LASER COMBAT AND PAINTBALL ARENA

HIGH ELEMENTS

**OW ELEMENTS** 

LOW ELEMEN

COVERED BRIEFING AREA

LOW ELEMENTS

5G TC

#### China Tangshan







#### China Tangshan



#### Indonesia Bintan Lagoon Resort

#### TEAM CHALLENGE PYRAMID (TCP)

#### Low Elements









Indonesia Nirwana Garden

100

TEAM CHALLENGE HOURGLASS (TCH)

**Low Elements** 







Malaysia Sibu Island Resort

TEAM CHALLENGE HOURGLASS (TCH)

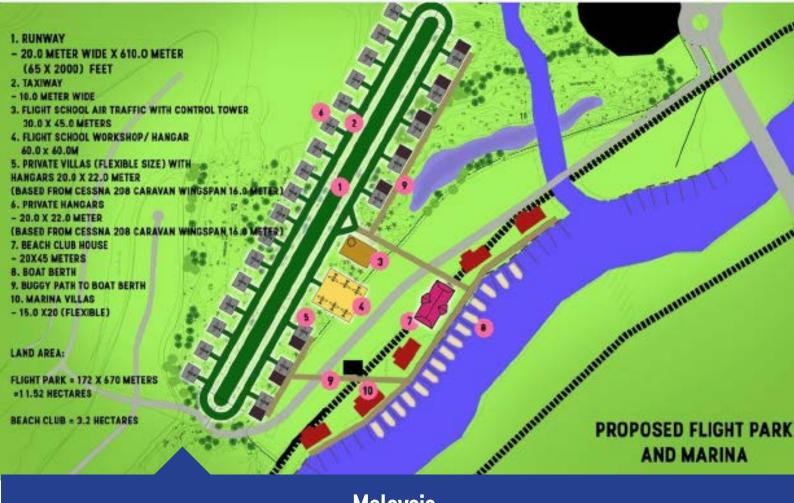
High Elements

## Malaysia ClubMed Cherating

### Tree-top Course







Malaysia Flight Park and Marina





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#### **Estimated Investment**

Descriptions	(USD \$)* [Without the cost of the land]
FOCUS Adventure Branding Fee Includes: - Trainings for Project Managers - Trainings for Facilitators - Trainings for Photo Video Instructors - Usage of Brand and Activities Logos - Design of Campsite - Website listed in FOCUSAdventure.com	\$ 500,000.00
CAMP CHALLENGE Branding Fee Includes: - Trainings for Project Managers - Trainings for Instructors - Trainings for Photo Video Instructors - Usage of Brand and Activities Logos - Design of Campsite - Website listed in CAMP-CHALLENGE.com	\$ 400,000.00
Outdoor Adventures Branding Fee Includes: - Trainings for Project Managers - Trainings for Instructors - Usage of Brand and Activities Logos - Design of Site - Website listed in Outdoor-Adventures.com	\$ 300,000.00
All 3 Brands	\$ 1,200,000.00
TEAM CHALLENGE HOURGLASS - Concrete footing not included	\$ 350,000.00
High Elements	\$ 80,000.00
Low Elements	\$ 30,000.00
<b>Function Room</b> (3 function rooms into 1 big room) Equipped with Partitions into 3 smaller rooms, Air-con units, Projectors, LCD Screen, Sound Systems, Tables, Chairs and etc	\$ 150,000.00
<b>Toilets</b> 14 cubicles with showering facilities	\$ 100,000.00
Outdoor Deck	\$ 20,000.00
Onsite Office	\$ 100,000.00
<b>SeaOPS Equipment</b> Such as Dragon Boat(s), Safety Boat(s), Kayak(s), Sail Boat(s) and etc	\$ 50,000.00
*Rates are negotiable *Rates are subject to changes depending on the location of set up *Franchise Fee: 2% of the Annual Revenue *Rates are subject to Management approval	



#### FOCUS Adventure International Pte Ltd

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